

## INDIAN EXPORT PERFORMANCE

| YEAR                        | CASHEW KERNEL |           |           | CASHEWNUT SHELL LIQUID |           |           |
|-----------------------------|---------------|-----------|-----------|------------------------|-----------|-----------|
|                             | Qty           | Value     | Value     | Qty                    | Value     | Value     |
|                             | (M.T)         | (Rs .Crs) | US \$ Mls | (M.T)                  | (Rs. Crs) | US \$ Mls |
| 2013-14                     | 114791        | 5058.73   | 836.15    | 9480                   | 38.61     | 6.38      |
| 2014-15                     | 118952        | 5432.85   | 888.59    | 10938                  | 55.81     | 9.13      |
| 2015-16                     | 96346         | 4952.12   | 756.40    | 11677                  | 57.59     | 8.80      |
| 2016-17                     | 82302         | 5168.78   | 771.00    | 11422                  | 44.00     | 6.56      |
| 2017-18 (Apr - Oct17)       | 52218         | 3632.37   | 563.33    | 4835                   | 18.78     | 2.91      |
| Source : DGCI&S,<br>Kolkata |               |           |           |                        |           |           |

## EXPORT OF CASHEW KERNELS – MAJOR DESTINATIONS

| Countries    | 2013 - 2014   |                   | 2014 - 2015   |                   | 2015 - 16    |                    | 2016 -17     |                   | 2017-18 (Apr-Sep17) |                   |
|--------------|---------------|-------------------|---------------|-------------------|--------------|--------------------|--------------|-------------------|---------------------|-------------------|
|              | QTY<br>(M.T)  | VALUE<br>(Rs.Crs) | QTY<br>(M.T)  | VALUE<br>(Rs.Crs) | QTY<br>(M.T) | VALUE<br>(Rs. Crs) | QTY<br>(M.T) | VALUE<br>(Rs.Crs) | QTY<br>(M.T)        | VALUE<br>(Rs.Crs) |
| U.A.E        | 17421         | 788.20            | 23904         | 1104.86           | 18537        | 963.55             | 18556        | 1216.7            | 10053               | 719.12            |
| U.S.A        | 33898         | 1505.73           | 30643         | 1408.85           | 22661        | 1149.53            | 17515        | 1102.9            | 9780                | 679.96            |
| Saudi Arabia | 7195          | 326.20            | 6636          | 306.60            | 7535         | 390.75             | 7441         | 474.34            | 4432                | 316.83            |
| Japan        | 6702          | 311.62            | 7413          | 351.94            | 7826         | 420.76             | 6434         | 399.41            | 5196                | 358.80            |
| Netherlands  | 9918          | 423.60            | 9349          | 417.9             | 6236         | 312.39             | 4891         | 296.27            | 5324                | 356.13            |
| Germany      | 2808          | 121.36            | 4724          | 214.42            | 2720         | 142.55             | 2449         | 150.39            | 2079                | 143.76            |
| Belgium      | 2122          | 94.13             | 2601          | 116.96            | 2597         | 135.2              | 2362         | 142.8             | 1382                | 93.40             |
| Korea Rep.   | 2221          | 99.90             | 3193          | 147.4             | 2777         | 144.4              | 2271         | 140.08            | 806                 | 56.10             |
| Spain        | 3089          | 131.97            | 2384          | 108.95            | 2296         | 117.84             | 2140         | 139.27            | 1489                | 105.67            |
| France       | 2963          | 127.78            | 2958          | 131.02            | 2916         | 154.37             | 1907         | 118.63            | 1346                | 96.22             |
| Others       | 26454         | 1128.24           | 25147         | 1123.95           | 20245        | 1020.78            | 16336        | 987.99            | 10331               | 706.38            |
| <b>Total</b> | <b>114791</b> | <b>5058.73</b>    | <b>118952</b> | <b>5432.85</b>    | <b>96346</b> | <b>4952.12</b>     | <b>82302</b> | <b>5168.78</b>    | <b>52218</b>        | <b>3632.37</b>    |

## EXPORT OF CASHEW KERNELS – REGION WISE SHARE

| Zone                       | 2015-16    |                  | 2016-17    |                  |
|----------------------------|------------|------------------|------------|------------------|
|                            | Qty (M.T.) | Value (Rs. Crs.) | Qty (M.T.) | Value (Rs. Crs.) |
| West Asia                  | 33083      | 1727.16          | 31889      | 2069.52          |
| America                    | 23794      | 1203.95          | 18480      | 1159.64          |
| Europe                     | 22321      | 1143.64          | 18069      | 1109.44          |
| South East & Far East Asia | 14937      | 766.68           | 12232      | 741.38           |
| Africa                     | 1860       | 93.94            | 1288       | 69.06            |
| Oceania                    | 351        | 16.70            | 344        | 19.73            |
| Source : DGCI&S, Kolkatta  |            |                  |            |                  |

## EXPORT OF CASHEW KERNELS FROM INDIA

| Countries                 | 2015-16      |                | 2016-17      |                |
|---------------------------|--------------|----------------|--------------|----------------|
|                           | QTY          | VALUE          | QTY          | VALUE          |
|                           | (M.T)        | (Rs.Crs)       | (M.T)        | (Rs.Crs)       |
| U.A.E                     | 18537        | 963.55         | 18556        | 1216.7         |
| U.S.A                     | 22661        | 1149.53        | 17515        | 1102.9         |
| Saudi Arabia              | 7535         | 390.75         | 7441         | 474.34         |
| Japan                     | 7826         | 420.76         | 6434         | 399.41         |
| Netherlands               | 6236         | 312.39         | 4891         | 296.27         |
| Germany                   | 2720         | 142.55         | 2449         | 150.39         |
| Belgium                   | 2597         | 135.2          | 2362         | 142.8          |
| Korea Rep.                | 2777         | 144.4          | 2271         | 140.08         |
| Spain                     | 2296         | 117.84         | 2140         | 139.27         |
| France                    | 2916         | 154.37         | 1907         | 118.63         |
| U.K                       | 1780         | 90.59          | 1674         | 104.41         |
| Kuwait                    | 1706         | 91.22          | 1658         | 107.19         |
| Singapore                 | 1145         | 58.65          | 1199         | 76.85          |
| Qatar                     | 797          | 42.5           | 843          | 54.31          |
| Greece                    | 1000         | 51.33          | 770          | 47.07          |
| Italy                     | 839          | 38.85          | 756          | 42.06          |
| Iran                      | 1133         | 60.71          | 687          | 46.09          |
| Algeria                   | 602          | 27.59          | 685          | 39.26          |
| Jordan                    | 363          | 20.31          | 660          | 41.68          |
| Malaysia                  | 953          | 48.67          | 648          | 40.35          |
| Turkey                    | 797          | 38.77          | 482          | 28.05          |
| Trinidad                  | 524          | 25.63          | 464          | 27.76          |
| Canada                    | 449          | 20.89          | 361          | 21.37          |
| Israel                    | 734          | 37.34          | 316          | 19.94          |
| Others                    | 7423         | 367.73         | 5133         | 291.6          |
| <b>Total</b>              | <b>96346</b> | <b>4952.12</b> | <b>82302</b> | <b>5168.78</b> |
| Source : DGCI&S, Kolkatta |              |                |              |                |

## EXPORT OF CASHEWNUT SHELL LIQUID FROM INDIA

| Countries                 | 2015-16      |                   | 2016-17      |                   |
|---------------------------|--------------|-------------------|--------------|-------------------|
|                           | QTY<br>(M.T) | VALUE<br>(Rs.Crs) | QTY<br>(M.T) | VALUE<br>(Rs.Crs) |
| Korea Rep.                | 7748         | 38.97             | 8095         | 31.12             |
| Spain                     | 302          | 0.91              | 662          | 1.98              |
| USA                       | 389          | 2.09              | 478          | 1.08              |
| Belgium                   | 171          | 1.99              | 228          | 1.77              |
| China                     | 1201         | 4.18              | 223          | 0.39              |
| Italy                     | 152          | 0.76              | 203          | 0.68              |
| Slovenia                  | 161          | 0.60              | 194          | 0.64              |
| Singapore                 | 103          | 0.69              | 170          | 0.99              |
| Taiwan                    | 112          | 0.51              | 157          | 0.69              |
| Mexico                    | 106          | 0.77              | 152          | 1.01              |
| Vietnam                   | 332          | 1.57              | 144          | 0.54              |
| Poland                    | 192          | 0.85              | 137          | 0.47              |
| Netherland                | 69           | 0.43              | 106          | 0.52              |
| Japan                     | 267          | 1.01              | 88           | 0.35              |
| United Kingdom            | 57           | 0.21              | 84           | 0.33              |
| Others                    | 315          | 2.05              | 301          | 1.45              |
| <b>Total</b>              | <b>11677</b> | <b>57.59</b>      | <b>11422</b> | <b>44.00</b>      |
| Source : DGCI&S, Kolkatta |              |                   |              |                   |